



Twenty-two revenue accounts represent over 90 percent of General Fund revenue. This report highlights these accounts to provide a better understanding of the General Fund's overall revenue performance. Listed below are 2013-2019 actuals and Q1 2020 actuals. Revenues marked with an asterisk (*) post 1 month in arrears.

Account	Description (100A No.)	2013 Actuals	2014 Actuals	2015 Actuals	2016 Actuals	2017 Actuals	2018 Actuals	2019 Actuals	2020 Beginning Budget	2020 Q1 YTD Actuals	2020 Q1 % of Beginning Budget
311000	Sales and Use Tax (1.2)*	493,002,462	555,427,646	581,922,171	612,701,670	656,530,921	690,867,806	720,421,281	758,895,445	94,307,214	12.4%
301000	Property Taxes (1.1)	105,655,240	108,225,243	108,764,399	117,415,514	120,291,704	129,299,474	131,257,333	151,982,085	68,606,519	45.1%
430800	Billings For Services (3.7)	48,139,008	49,718,773	52,760,926	55,785,543	56,513,509	59,156,140	65,650,701	67,806,387	1,670,173	2.5%
322000	Occupational Privilege Tax (1.4)*	44,503,892	46,437,664	48,292,453	48,858,759	50,954,965	53,092,730	54,939,515	56,169,820	7,820,002	13.9%
382100	Parking Fines-Cash/Credit Card (3.2)	30,494,290	29,583,382	30,357,091	31,747,500	27,466,003	26,624,863	23,300,365	26,891,250	4,884,225	18.2%
492500	Transfers In/ Excise Tax Bonds (4.2)	29,262,397	36,760,977	46,425,668	38,581,698	39,803,527	39,066,165	40,370,974	41,719,365	0	0.0%
325100	Xcel Franchise Fee (3.4)*	22,371,885	21,233,390	24,545,391	21,500,000	22,424,791	22,373,514	23,018,927	23,743,113	3,952,357	16.6%
324200	Motor Vehicle Ownership Tax/Fee (1.5)	20,999,533	23,943,932	26,647,260	27,000,100	30,793,180	30,654,452	32,020,266	31,518,785	6,320,412	20.1%
341200	Highway User Tax (2.2)*	16,872,100	18,687,827	19,008,682	19,843,403	20,264,841	20,224,041	22,710,374	22,720,201	3,377,122	14.9%
433400	Indirect Cost Reimbursement (3.7)	18,634,752	18,438,617	18,850,551	18,488,600	20,139,932	18,089,108	23,015,425	19,600,633	72,598	0.4%
321000	Lodgers Tax (1.3)*	17,601,972	21,061,638	23,072,389	24,226,008	32,146,231	31,782,515	34,967,953	35,509,755	4,335,746	12.2%
380300	Traffic Court Fines (3.2)	13,944,066	12,932,333	11,161,817	10,900,000	10,000,392	9,760,721	8,954,300	11,912,961	2,026,481	17.0%
435704	Parking Meters (3.6)	11,153,374	11,847,857	12,245,688	13,037,000	12,347,265	12,133,833	11,835,267	12,500,000	2,453,957	19.6%
382000	Photo Radar Traffic Fines (3.2)	6,522,404	5,598,067	7,478,689	5,900,000	4,118,794	4,650,619	4,310,729	4,558,317	1,238,831	27.2%
376630	Street Occupancy Permit (3.1)	9,498,268	12,479,279	14,465,741	14,066,667	17,878,739	16,546,036	17,596,842	17,500,000	841,394	4.8%
370800	Cable TV Franchise Fees (3.25)	6,841,059	7,429,026	7,724,947	8,285,668	8,514,212	7,353,286	6,984,441	7,165,012	0	0.0%
43570X	Parking Lot - Cash/Credit/Monthly (3.6)	6,330,163	6,490,464	6,763,870	7,200,000	8,263,353	7,477,889	7,689,339	7,865,000	1,963,198	25.0%
371000	Construction/Excavation Permit (3.1)	8,229,820	8,671,887	13,041,534	11,000,000	14,376,126	13,520,117	14,889,941	15,500,000	2,302,943	14.9%
342206	Motor Vehicle License Fees (2.6)	4,701,558	5,020,362	5,141,536	5,033,800	5,360,687	5,342,143	5,885,140	5,593,453	1,199,589	21.4%
404900	Plan Checking (3.4)	6,913,725	7,394,527	9,977,639	11,755,000	9,468,070	10,671,125	9,481,060	9,755,000	2,437,758	25.0%
402300	Recorder Fees (3.4)	4,404,433	3,501,942	4,336,484	4,000,000	4,084,595	3,767,639	4,519,491	3,650,000	1,174,677	32.2%
466100	Investment Income (3.3)	3,226,990	4,263,648	6,499,361	8,006,284	8,775,875	11,306,176	13,812,753	14,226,449	0	0.0%
Total Top 22 Revenue Sources		929,303,390	1,015,148,480	1,079,484,287	1,115,333,214	1,180,517,711	1,223,760,392	1,277,631,748	1,346,783,031	210,985,196	15.7%
Total General Fund Revenues		1,035,837,704	1,124,674,402	1,204,289,473	1,238,208,804	1,309,433,325	1,344,878,312	1,406,061,854	1,485,509,355	240,051,272	16.2%
Top 22 as a % of Total General Fund		90%	90%	90%	90%	90%	91%	91%	91%	88%	

Source: PeopleSoft, Workday, and Questica.