General Statement of Duties

Directs and manages contact center operations while maintaining relationships with department/agency executives and elected officials to provide technical advice on customer contact opportunities, to ensure the delivery of contact center services, and to develop and recommend alternative business processes in order to continuously improve customer contact within the city.

Distinguishing Characteristics

The Contact Center Director is distinguished from the Contact Center Operations Manager, which supervises customer service agents working in a contact center environment while managing continuous improvement initiatives for the operation and supporting customer service initiatives of city department and agencies. The Contact Center Operations Manager also provides leadership and direction over contact center operations to include conducting long range/short term planning and developing operational policy and performance criteria.

The Contact Center Director is also distinguished from the Director which is operationally, functionally, and/or strategically focused with primary emphasis on operations.

Guidelines, Difficulty and Decision-Making Level

Guidelines are in the form of stated vision and objectives for the division or agency.

Work assignment is unstructured and employee is responsible for implementing and managing a variety of objectives, resources, and strategies to achieve the goals of the division or agency. Duties performed include operational and organizational planning, developing standards, schedules, priorities, guidelines, processes, measurement (evaluation) systems, implementation of production and performance management standards, and allocating resources.

Employee is responsible for implementing operational goals and objectives for the management of a range of complex divisions and/or city wide responsibilities and overall functions in which several projects and programs may be in progress with simultaneous, multiple resource involvement. Develops solutions to organizational and operational problems, responsible for organizational management (development, staffing, and conflict), and allocating resources.

Level of Supervision Received & Quality Review

Under executive direction, the employee is delegated personal responsibilities and authorities over a division, agency, or department. Agency managers or directors, the Mayor, cabinet members, and/or a commission or board may review work for soundness of judgment and conclusion.

Interpersonal Communication & Purpose

Contacts are of a non-prescribed nature involving the negotiation and resolution of problems and where exceptional degrees of discretion, judgment, and knowledge are required. Contacts where the exchange of information, support, influence, and cooperation may have a very significant impact on the division, programs, and/or policies of the organization.

Level of Supervision Exercised

Supervises two or more employees classified as Contact Center Operations Managers.
**Essential Duties**

Cultivates, fosters, and maintains positive working relationships with department/agency executives and elected officials in order to provide technical advice on customer contact opportunities and to ensure the delivery of contact center services according to service level agreements.

Works closely with executives and elected officials to identify operational issues and to develop and recommend alternative business processes in order to continuously improve customer contact within the city.

Represents the city and contact center operations with outside neighborhood groups and professional organizations in order to communicate and market the use of the city’s customer contact channels; works with marketing and communications professionals across the city to develop procedures for disseminating emergency and non-emergency information to the community.

Serves as a member of the Denver Emergency Operations team, which involves responding to emergency alerts and coordinating the dissemination of emergency information through contact center operations.

Maintains positive working relationships with professional associations in order to maintain current knowledge on governmental contact center industry trends and on call center policies, procedures, and technologies and to incorporate best practices into contact center operations when possible.

Participates in the development and implementation of a customer contact strategy for the city, which includes developing and implementing policies, procedures, and performance standards/criteria. Develops, implements, and evaluates processes and procedures for utilizing multiple channels (e.g. voice, web, counter, and social media) of customer contact with the city.

Develops and implements business and process improvement strategies for both contact center operations and partner departments/agencies to resolve issues or problems with service delivery or to capitalize on new opportunities.

Contributes to and participates in the strategic planning process for Technology Services and contact center operations; utilizes technical expertise to develop goals and objectives that support the strategic initiatives and vision of contact center operations; directs and manages processes, programs, and projects that support the implementation and achievement of goals and objectives.

Participates in the development of budget recommendations for Technology Services; researches financial impacts and consequences of proposed projects, programs, actions, and provides justification to managers, executives, and others as part of review/approval process; secures resource allocations or seeks alternative resource solutions for contact center operations; and develops and incorporates approved innovations or changes to create fiscal efficiencies and realize cost savings.

Manages and directs subordinate staff, which includes establishing and approving individual performance plans, provides coaching and feedback, conducts performance reviews; sets priorities, objectives, and performance standards for the contact center; provides general guidance and instruction on expected outcomes; delegates and reviews work.

Develops goals, documents performance, provides performance feedback and formally evaluates the work of the employee; provides reward and recognition for proper and efficient performance. Assists staff to achieve performance standards and identifies opportunities for continual improvement to performance standards.

Prepares staffing plans and submits requests to higher level managers to meet operational requirements. Initiates and implements hiring procedures, oversees and/or conducts interviews, approves subordinate staffs’ candidate selection decisions.
Initiates and implements activities to develop, build upon and encourage performance strengths of subordinate managers and staff. Identifies training opportunities that support implementation and ongoing compliance with new or revised policies, procedures, rules and regulations.

Any one position may not include all of the duties listed. However, the allocation of positions will be determined by the amount of time spent in performing the essential duties listed above.

**Competencies**

Thinking Strategically - Thinks strategically and promotes best practices and leading-edge ideas.

Deciding and Initiating Action - Takes responsibility for actions, projects and people; makes quick, clear decisions which may include tough choices, after considering risks.

Delivering Results - Sets high standards for quality, quantity, and timelines. Focuses on customer needs and satisfaction. Consistently achieves project goals.

Persuading and Political Influence - Gains clear agreement and commitment from others by persuading, convincing and negotiating. Makes effective use of political processes to influence others.

Coaching - Provides others with clear direction, motivates, and empowers. Recruits staff of a high caliber and provides staff with development opportunities and coaching.

**Knowledge & Skills**

None

**Education Requirement**

Bachelor's Degree.

**Experience Requirement**

Three (3) years of management level experience in a call center environment of which one year must have included budget and fiscal oversight responsibilities and one year of establishing objectives and strategies for the operational area.

**Education & Experience Equivalency**

Two (2) years of the appropriate type and level of experience may be substituted for each required year of post-high school education.

Additional appropriate education may be substituted for the minimum experience requirements.

**Licensure & Certification**

None

**Working Environment**

Pressure due to multiple calls and inquiries.  
Subject to many interruptions.  
Subject to varying and unpredictable situations.  
Subject to long irregular hours.
Level of Physical Demand

1-Sedentary (0-10 lbs.)

Physical Demands

(Physical Demands are a general guide and specific positions will vary based on working conditions, locations, and agency/department needs.):

- Sitting: remaining in the normal seated position.
- Carrying: transporting an object, usually by hand, arm, or shoulder.
- Balancing: maintaining body equilibrium to prevent falling over.
- Reaching: extending the hand(s) and arm(s) in any direction.
- Handling: seizing, holding, grasping, or otherwise working with hand(s).
- Fingering: picking, pinching, or otherwise working with fingers.
- Talking: expressing or exchanging ideas by means of spoken words.
- Hearing: perceiving the nature of sounds by the ear.
- Repetitive motions: making frequent movements with a part of the body.
- Eye/hand/foot coordination: performing work through using two or more.
- Near Acuity: ability to see clearly at 20 inches or less.
- Lifting: raising or lowering objects weighing no more than 10 pounds, from one level to another.

Background Check Requirement

- Criminal Check
- Employment Verification
- Education Check

Assessment Requirement

None

Probation Period

Six (6) months.

Class Detail

- Pay Grade: A-815
- FLSA Code: Y
- Management Level: 4
- Established Date: 9/21/2018
- Established By: Lori Schumann
- Revised Date: 3/3/19
- Revised By: Greg Thress
- Class History: Job Title revision