



Office of Human Resources
Golf Professional Assistant - CA2475

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General Statement of Duties

Conducts standard-level golf professional work assisting the Golf Professional in devising, coordinating, and promoting daily play and tournament activities, golf lessons, pro shop operations, merchandising, and golf car fleet operations.

Distinguishing Characteristics

Assistant Golf Professional performs standard/intermediate level golf professional work. It is distinguished from Golf Professional which is a supervisory class that also has full performance level golf professional duties and responsibilities. Assistant Golf Professional is also distinguished from Golf Course Operator, which manages the day to day operations of a city golf course.

Level of Supervision Exercised

By position, performs lead work over seasonal and regular employees.

Essential Duties

Assists a Golf Professional with the design, marketing, and implementation of golf programs that result in increased course revenues and enhanced customer service.

Enforces golf course rules and regulations and maintains PGA standards and policies.

By position, assists in creating high profile lesson programs to attract large numbers of golfers to golf courses and related facilities.

By position, assists in coordinating daily play, tournament, and other golf activities to balance play and course conditions at appropriate levels, provide maximum service and enhance per round revenues.

By position, administers pro shop operations to include merchandizing hard and soft goods, receiving all incoming shipments of merchandise, calculating wholesale and retail prices for all items, entering all shipments received into inventory and maintaining displays on sales floors. Rotates merchandise among facilities on a regular basis.

Ensures that proper documentation is prepared for all transfers among facilities, completes physical inventories on a regular schedule and maintains current inventory and sales records. Prepares annual buying plan based on analysis of sales data and industry trends and completes purchase orders for payment of pro shop invoices.

By position, assists in the management of golf car fleet operations, including involves staging, marketing, appearance and collection, deposit and accounting of fees and charges.

By position, performs leadwork over personnel assigned to the golf shop and golf cart fleet.

By position, assists in the management of range operations.

Performs other related duties as assigned or requested.

Any one position may not include all of the duties listed. However, the allocation of positions will be determined by the amount of time spent in performing the essential duties listed above.

Competencies

Customer Service - Interacts with customers in a friendly and professional manner, works to resolve issues quickly and effectively, and is knowledgeable about products and services.

Interpersonal Skills - Shows understanding, friendliness, courtesy, tact, empathy, cooperation, concern, and politeness to others and relates well to different people from varied backgrounds and different situations.

Oral Communication - Expresses information to individuals or groups effectively; taking into account the audience and nature of the information; makes clear and convincing oral presentations; listens to others, attends to nonverbal cues and responds appropriately.

Problem Solving - Identifies problems; determines accuracy and relevance of information; uses sound judgment to generate and evaluate alternatives, and to make recommendations.

Reading - Understands and interprets written material, including technical material, rules, regulations, instructions, reports, charts, graphs, or tables; applies what is learned from written material to specific situations.

Written Communication - Composes, reviews, edits, and issues written materials for diverse audiences and communicates purpose in a succinct and organized manner that is appropriate for context, time, and place.

Knowledge & Skills

Knowledge of golf rules and regulations sufficient to be able to perform a variety of duties related to the work assignment.

Knowledge of marketing strategies sufficient to be able to promote events, activities, or membership.

Knowledge of golf course maintenance procedures and practices sufficient to be able to assist in the coordination, use and maintenance of equipment, activities, buildings and grounds.

Knowledge of merchandising and inventory practices and procedures sufficient to be able to perform a variety of duties related to the work assignment.

Knowledge of golf cart preventative practices and procedures sufficient to be able to maintain the golf cart fleet throughout the year.

Skill in applying various approaches to teach and instruct a wide variety of golfers.

Education Requirement

Graduation from high school or the possession of a GED, HiSET or TASC Certificate.

Experience Requirement

Two (2) years of experience in the golf industry.

Education & Experience Equivalency

Additional appropriate education may be substituted for the minimum experience requirements.

Licensure & Certification

Class "A" membership in the PGA/LPGA at the time of application. This membership status must be maintained while holding an Assistant Golf Professional position as a condition of employment.

OR

Enrollment in a program to attain class "A" PGA/LPGA membership status at the time of application or by the end of probation. Enrollment in a program must be continuous, and satisfactory progress otherwise maintained until class "A" membership is attained.

Licenses and certifications must be kept current as a condition of employment.

Working Environment

Atmospheric Conditions: conditions that affect the skin.

Handles absentee replacement on short notice.

Potential exposure to Humid conditions with high moisture content to cause bodily reactions.

Pressure due to multiple calls and inquiries.

Subject to long irregular hours.

Subject to many interruptions.

Subject to varying and unpredictable situations.

Temperature Changes: variations in temperature from hot to cold.

Wet: frequent contact with water or other liquid.

Level of Physical Demand

2-Light (10-20 lbs.)

Physical Demands

(Physical Demands are a general guide and specific positions will vary based on working conditions, locations, and agency/department needs.):

Carrying: transporting an object, usually by hand, arm, or shoulder.

Color Vision: ability to distinguish and identify different colors

Depth Perception: ability to judge distance and space relationships.

Eye/hand/foot coordination: performing work through using two or more.

Field of Vision: ability to see peripherally.

Field of Vision: ability to adjust vision to bring objects into focus.

Lifting: raising or lowering objects weighing no more than 20 pounds, from one level to another.

Pushing: exerting force upon an object so that the object is away.

Sitting: remaining in the normal seated position.

Standing: remaining on one's feet in an upright position.

Vision Far acuity: ability to see clearly at 20 feet or more.

Vision Near acuity: ability to see clearly at 20 inches or less.

Walking: moving about on foot.

Background Check Requirement

Criminal Check

Employment Verification

Licensure/Certification

Assessment Requirement

None

Probation Period

Six (6) months.

Class Detail

Pay Grade: A-616

FLSA Code: N

Established Date: 9/21/2018

Established By: LS

Revised Date:

Revised By:

Class History: