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Xactly announces expansion and 500 jobs in Denver

Xactly, a leading provider of cloud-based incentive solutions, announced it will expand in Denver and create nearly 500 jobs over the next eight years. The average salary is projected to be more than $100,000 per year.

Based in San Jose, Xactly was recently acquired by Vista Equity Partners, a private equity firm based in Denver. Since joining Vista, Xactly has doubled its workforce in Denver to 150 people. The company signed a lease in January to take three floors at 1860 Blake Street.

“We are thrilled to cheer on Xactly as they grow and bring high paying technology jobs here in Denver and expand their renowned workplace culture,” said Mayor Michael B. Hancock.

The Denver Office of Economic Development team supported the company through the selection process, and is supporting the project through a combination of city incentives and business personal property tax credits.

About Xactly
Xactly delivers a scalable, cloud-based enterprise platform for planning and incenting sales organizations, including sales quota and territory planning, incentive compensation management, and predictive analytics. Using this powerful sales performance management (SPM) portfolio, customers mitigate risk, accelerate sales performance, and increase business agility. Combined with Xactly Insights[TM], the industry’s only empirical big data platform, Xactly empowers companies with real-time compensation insights and benchmarking data that maximize the bottom line. With an open, standards-based architecture, Xactly seamlessly integrates within an enterprise’s existing infrastructure, with the ability to work with any ERP, CRM, or HCM application, while meeting the highest enterprise standards in security, reliability, and privacy. To learn more about Xactly and the latest issues and trends in SPM software, follow us on Twitter, Facebook, and the Xactly Blog.

About OED
The Office of Economic Development (OED) is dedicated to advancing economic prosperity for the city of Denver, its businesses, neighborhoods, and residents. Working with a wide array of community partners, OED operates to create a local environment that stimulates balanced growth through job creation, business assistance, housing options, neighborhood redevelopment and the development of a skilled workforce. Learn more at www.denvergov.org/oed.

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Turid Nagel-Casebolt turid.nagel-casebolt@denvergov.org 720-913-1623