Welcome and thank you for joining us!

- Joanne Greek, Small Business Program Manager, Denver Economic Development & Opportunity
Today’s Meeting

• If you have technical issues, exit (“Leave”) the meeting and re-enter
• This is a public meeting and is being recorded
• Attendees are “on mute”
• Post questions in the Q&A
• Questions will be answered at the end of the presentation by myself and our DEDO team
• All questions and answers (including those submitted via email, due 12/8) will be in the Addendum and made available on 12/22, DEDO webpage, “Bidding Opportunities” (link in the RFP)
• While we are answering questions in this pre-proposal meeting, the official responses will be in the Addendum.
Before we begin: Register your attendance

• In the Q&A, enter:
  o Your name
  o Organization
  o Email
  o Phone
Denver’s small businesses still need support, technical assistance, and tools to rebound and withstand future economic shocks like the one brought about by the pandemic.

Systemic barriers, socioeconomic changes, and major construction projects have the potential to disproportionately burden them.


**New BIO Fund** will build upon the pilot BIO Fund and SBERF with this specialized recovery and resiliency program.

Tactics, tools and resources selected based on input from Denver businesses and residents through Denver’s Rebuilding for an Inclusive and Sustainable Economy (RISE) initiative and the SBERF post-award survey.
RFP Overview

• Seeking an administrator to verify eligibility of small business applicants, evaluate challenges they face, process and deliver appropriate assistance.

• Assistance will be provided through a combination of grants (no loans) and technical assistance to address these challenges.
  o Involuntary business displacement
  o Mitigation of public construction impacts
  o Operating challenges attributed to or aggravated by the pandemic and systemic barriers that prevent a small business from withstanding economic shocks and/or increasing their sales
  o Community activation and safety. Safety concerns and space activation activities in eligible commercial corridors with high vacancies or significant service gaps
• Minimum threshold eligibility for Denver businesses (subject to refinement):
  o Business operating in pre-qualified areas as identified on the existing Denver Opportunity Index;
  o 24% or greater decline in revenue/17% decline in FTE; or
  o Operating in a pre-qualified industry sector that was financially impacted by COVID-19
• Business preservation
• Business revenue stabilization
• Business capacity and resiliency; and
• Neighborhood business activation
Funding and Period of Performance

• Professional services agreement
• Contract term effective April 1, 2022, through December 31, 2024
• Launch program Q2 2022
• $5 million in American Rescue Plan Act funds
• Majority funds expected to be spent by September 2022
• Contractor and its subcontractors will be a subrecipient and subject to all Uniform Administrative requirements applicable under 2 CFR Part 200
• Contractor and its subcontractors will be subject to the ARPA Interim Final Rule and any subsequent rules from the U.S. Department of the Treasury. (31 CFR Part 35)
Evaluation of Proposal

- Organization Overview (Section C.2)
- General Program Requirements (Section C.2)
- Proposed community partners (Section C.3)
- Proposed Budget (Section C.4)
  - Proposer to propose their administrative fee which can be up to 10%
Eligible Proposers

• Eligible proposers include governmental, educational institutions or not-for-profit organizations or agencies engaged in a public service.

• Proposers must be registered with the Colorado Secretary of State to do business in Colorado. (Exception: quasi-governmental entities)

• Entities that are presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by any Federal department or agency are not eligible.

• Proposal reviews and awards are contingent upon respondents being current with the City on any loan, contractual, or tax obligation as due, and in compliance with rules, regulations, and provisions of existing or past City contracts.
Electronic Submission of Proposals

- Proposals must be submitted through the online Zengine platform available here: https://webportalapp.com/sp/arpa_biofund_rfp_application
- Proposals must be submitted no later than January 11, 2022, 2:00pm MDT
- Individual Proposals will not be read in public or available for public inspection until after an award determination has been made.
- All communications regarding this proposal shall only be to DEDO_BusinessDevelopment_Proposals@denvergov.org. No communication is to be directed to any other city personnel.
- Addenda: If it becomes necessary to revise, change, modify or cancel this RFP or to provide additional information, addenda will be issued and made available on DEDO “Bidding Opportunities” page
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<thead>
<tr>
<th>Task</th>
<th>Deadline</th>
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<tbody>
<tr>
<td>RFP released</td>
<td>December 1, 2021</td>
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<td>Written questions due via email (See A.10)</td>
<td>December 8, 2021</td>
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<td>Pre-proposal meeting (optional, not mandatory)</td>
<td>December 17, 2021</td>
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<td>Addenda posted DEDO “Bidding Opportunities” page</td>
<td>December 22, 2021</td>
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<td>Proposals due</td>
<td>January 11, 2022</td>
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<td>Proposer Interviews</td>
<td>Early February 2022</td>
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<td>Anticipated Notice to Proceed</td>
<td>April 1, 2022</td>
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Questions?
THANK YOU!