

# **XCEL ENERGY'S COMMERCIAL & INDUSTRIAL ENERGY EFFICIENCY PROGRAMS**

## **Overview of 2023 Colorado Business Rebate Programs**

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# COLORADO CONTACT INFORMATION

## ENERGY EFFICIENCY SPECIALISTS

### Business Solutions Center (BSC)

#### Demand Side Management (DSM)

Energy Efficiency Specialists serve small to mid-sized business customers trade allies to help them develop long-term energy management programs.

**1-855-839-8862      M - F      7 a.m. – 4 p.m. MT**

1. Learn about program details, qualifications and deadlines
2. Get assistance with completing applications, rebate forms, customer proposals, projects and rebate status
3. Request customer billing history (signed utility releases consent form required)
- 4. Mid Market field reps available for on site project help**



# ACCOUNT MANAGERS

**Account Managers serve our largest electric-gas customers**

- ~750 kW demand or greater

**Contact an Account Manager :**

- assistance with energy savings opportunities that may qualify for a rebate

**Don't know? – Call BSC**

- 855-839-8862



## HOW XCEL ENERGY HELPS

- Provides incentives to commercial customers to adopt energy-efficient technologies
- Rebates provide trade partners a tool to promote energy efficiency in the marketplace

**Results: long term energy savings and quicker project payback for customers**

# XCEL ENERGY'S EFFICIENCY PROGRAMS

- **Cash rebates via check**
  - Check, Bill Credit, Direct Deposit
- **Qualifications:**
  - Colorado business customers who buy electricity and/or gas directly from Xcel Energy
  - Gas Transport customers **do not** qualify
- **Xcel Energy customer can assign rebate to alternate recipient: trade partner, landlord via check only.**





**XCEL ENERGY'S**

**COMMERCIAL**

**ENERGY EFFICIENCY**

**PROGRAM**

**DESCRIPTIONS**

## **BUSINESS PROGRAMS SUMMARY**

### **1. Study & Assessments**

Preapproval required

### **2. Prescriptive Rebate Programs**

Preapproval NOT required

### **3. CUSTOM Rebate Programs**

Preapproval required



# ASSESSMENT PROGRAMS



# STUDIES / ASSESSMENTS

**Xcel Energy funds a portion of a study – identifying energy saving opportunities.**

**Preapproval required**

Customer can also take advantage of rebates from prescriptive or custom programs based on study recommendations.

Included programs:

Business Energy Assessment

Multifamily

Compressed Air

Small Business Energy Solutions



# SMALL BUSINESS ENERGY SOLUTIONS

- Free Assessment
- List of efficiency updates to implement along with implementation & rebate support.
- The product offers rebates for energy efficient upgrades to small- and mid-sized business customers with **annual peak demand of up to 400 kW.**



# BUSINESS ENERGY ASSESSMENT

The assessment options are:

## 1. **Commercial Streamlined Assessment**

**Implementation:** An ASHRAE Level 1 on-site audit provided by CLEARResult. Support will be provided during and after the Assessment to implement identified system tune-ups and savings opportunities.

Pricing:

Free– building size <50,000 square feet

\$250 – building size 50,000–150,000 square feet

\$500 – building size >150,000 square feet



# DIRECT INSTALL PROGRAM

## Direct Install for Immediate Savings:

Customers with an annual peak demand of less than 100 kW will qualify for participation in the direct install component of the product. During the walk-through audit, the CLEAResult will perform free installation of the following energy savings measures, where applicable.

- Select screw-in LED lamps and LED Tubes; LED exit sign retrofit kits;
- Aerators in restrooms and kitchen sinks;
- Strip curtains for freezers; Auto-close doors for coolers and freezers;
- Pipe Insulation; Select ENERGY STAR® certified smart thermostats;

# MULTIFAMILY BUILDINGS

**Common entrance that has 5 or more units with in-unit kitchens**

**The Multifamily Buildings program offers three types of incentives:**

1. A free energy assessment to identify opportunities for improving building energy efficiency.
2. Direct installation of free energy-saving products identified in the energy assessment, which include: • High-efficiency LED lighting • Energy-efficient showerheads • Kitchen and bathroom faucet aerators • LED exit sign retrofits
3. Prescriptive or custom rebates for completing energy-efficiency improvements, such as: • High-efficiency lighting upgrades • HVAC upgrades





# PRESCRIPTIVE PROGRAMS

# PRESCRIPTIVE PROGRAMS

1. No preapproval required
2. Offers a set rebate amount and are based on specific equipment and efficiency qualifications as listed on each program's rebate application.
3. Prescriptive programs have a 60% rebate project cap unless a temporary bonus is in place.

Programs include:

Lighting

HVAC-R

- Motors
- Drives
- Pumps
- Fans

Compressed Air

Kitchen Equipment

Refrigeration



# PRESCRIPTIVE LIGHTING PROGRAM

We offer Retrofit rebates that can help you save on a wide range of LED fixtures, occupancy sensors, and more.

- Documents Needed **after** equipment is purchased and installed
  1. Application completed  
Customer signature, info for new lighting, info on removed lighting
  2. Invoice with model numbers  
Must be an invoice, not a purchase order or a quote
- Design Light Consortium & Energy Star earn a higher rebate





# EXAMPLES ON THE APPLICATION

New Equipment	Existing Equipment Specifications	Non-ENERGY STAR* rebate/unit	ENERGY STAR rebate/unit	Qty. =	Rebate
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## LED downlight fixtures

Rebates are based on new full fixture replacements with commercial LED hardwired and downlight luminaires. Non-ENERGY STAR products must meet ENERGY STAR product eligibility category definition, certified "**Downlight**" (**recessed, surface mount or pendant**), to qualify for the prescriptive rebate. Rebates are based on total fixture wattage.

8W–25W	Incandescent and HID systems	\$26.25/fixture	\$35/fixture		
26W–50W		\$37.50/fixture	\$50/fixture		
8W–25W	Compact fluorescent systems	\$18.75/fixture	\$25/fixture		
26W–50W		\$26.25/fixture	\$35/fixture		

New Equipment	Existing Equipment Specifications	Non-DLC* rebate/unit	DLC rebate/unit	Qty. =	Rebate
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## LED linear ambient fixtures and retrofit kit

Rebates are based on replacement of T8, T12 and T5 fluorescent ambient fixtures with new LED direct Linear Ambient fixtures and retrofit kits. Non-DLC products must meet the DLC product eligibility category definitions, **Direct Linear Ambient fixtures and Retrofit Kits for Direct Linear Ambient Luminaires**, to qualify for the prescriptive rebate. Rebates are based on total fixture wattage. **Rebates for direct linear ambient kits are available for invoices dated on or after November 4, 2021.**

LED direct linear ambient fixtures & retrofit kit for LED direct linear ambient fixtures	10W–35W	T8, T12 and T5 linear ambient fixture	\$11.25/fixture	\$15/fixture		
	36W–60W		\$11.25/fixture	\$15/fixture		
	61W–100W		\$18.75/fixture	\$25/fixture		

New Equipment	Existing Equipment Specifications	Non-DLC* rebate/unit	DLC rebate/unit	Qty. =	Rebate
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## LED canopy fixtures

**Rebates are based on replacement of HID canopy or soffit fixtures with new LED fixtures rated for exterior use.** Non-DLC products must meet the DLC product eligibility category definition, "**Fuel Pump Canopy Luminaires**". Equipment must be hard-wired and is not limited to gas stations installations. Rebates are based on total new fixture wattage. Downlights do not qualify. LED fixtures must replace HID\*\* fixtures

25W–60W	HID fixtures	\$15/fixture	\$20/fixture		
61W–150W		\$18.75/fixture	\$25/fixture		



# INSTANT LIGHTING REBATE

## Business LED Instant Rebates On Lamps

Get immediate discounts with our on select LED screw-in bulbs and LED retrofit downlight fixtures when you purchase them from a participating distributor.

- **Rebated at time of purchase (rebate wrapped up in the price)**

Find a [participating distributor](#) near you and contact them for pricing details.

Business LED instant rebates
A-lamp, PAR, BR, R, MR, decorative lamps
LED retrofit kit for downlights
LED tubes
LED mogul screw base lamps
LED 2-pin or 4-pin lamps



# THE HVAC+R PROGRAM

- The Business Heating, Ventilation, Air Conditioning, and Refrigeration (“HVAC+R”) Systems product combines
- Heating Efficiency
- Cooling Efficiency
- Motors, Drives and Pumps
- Refrigeration



**SINCE 9-1-15  
DOWNSTREAM REBATES ARE  
NO LONGER AVAILABLE TO  
COMMERCIAL CUSTOMERS FOR THE  
FOLLOWING EQUIPMENT:**

Chillers – air cooled and evaporative

DX Units including:

Roof top units

Split systems

Condensing units

Packaged Terminal Air Conditioners (PTACs)

Heat Pumps



# CUSTOM PROGRAMS

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For energy efficient equipment not covered by Prescriptive Programs

1. Preapproval required – App submitted *before* purchase
2. Rebate amounts and energy savings vary by project

Programs include:

- **Custom Rebate Analysis:**
  - Air source heat pumps
- **Energy Management Systems**
  - Retrofit or brand new
- **Business New Construction**
  1. Energy Design Assistance
    - 50,000sqft min
  2. Energy Efficient Buildings
    - 10,000sqft min

# CUSTOM REBATE ANALYSIS

- Submit an application and MS Excel workbook **before** purchase and install.
  - Cost Benefit analysis comparison of high efficient proposed equipment to low efficient baseline that is being replaced or available on the market
- Project may **not** qualify for a rebate
  - Based on pay back time and many other variables
- Incentives:
  - Rebates up to \$500/system peak demand kilowatt (kW) of electricity saved
  - Plus \$100/non-peak demand kilowatt in excess of system peak demand kilowatts saved
  - Rebates up to \$4/dekatherm (Dth) of natural gas saved (if applicable)



# XCEL ENERGY CONTACT INFO:

## Business Solutions Center

1-855-839-8862

[EnergyEfficiency@XcelEnergy.com](mailto:EnergyEfficiency@XcelEnergy.com)

## Website:

<https://co.my.xcelenergy.com/s/business/ways-to-save>

➤ [Home](#) > [Business Services](#) > [Savings](#)





